



I'd like to work in...

Retail Motor Industry

This area includes employment in garages and showrooms such as vehicle sales, rental, valeting, engine maintenance and repair, accident and body repair, restoration and fast fit.

What's happening?

The Retail Motor Industry includes the selling, renting and repairing of cars and other vehicles.

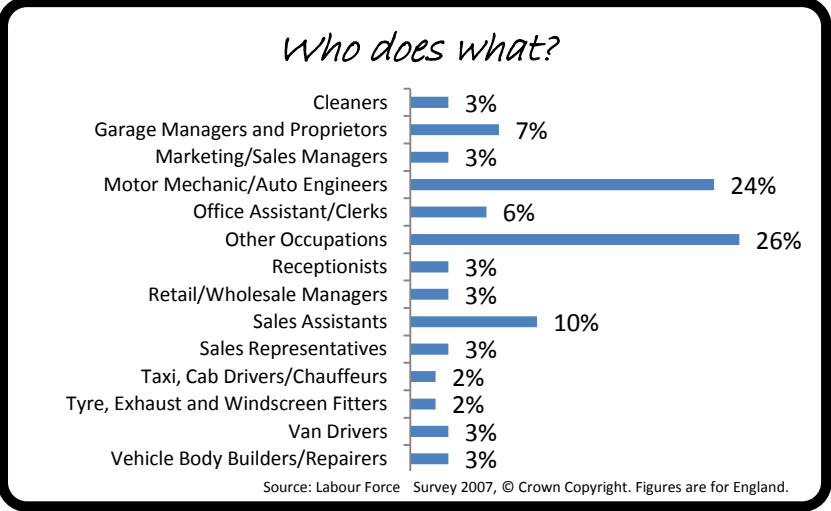
The recession has had a big impact on car production, with fewer cars being produced. This has resulted in plants cutting production and laying off workers. The motor industry in the UK has declined significantly over the last few decades. Many British companies have now disappeared and one of the biggest plants producing cars in the UK is Toyota.

The need for people with software and electronics skills is increasing, with less demand for mechanical skills.

There is a shortage of staff with managerial and technical skills (particularly on new and specialist technology), as well as more generic skills such as in ICT, customer services, sales, stock management and communication skills.

16 to 18 year olds will be a key target group for recruitment when the recession recedes, and Apprenticeship schemes are expected to grow in importance as a route into the industry.

In the future hybridised cars running on electric and petrol power will be more popular. This will require those involved in the maintenance of vehicles to acquire new skills.



How much could I earn?

Auto Electrician	£21,546
Motor Mechanic/Auto Engineer	£24,000
Tyre, Exhaust and Windscreen Fitter	£18,413
Vehicle Body Builder/Repairer	£23,485
Vehicle Spray Painter	£23,643

*Salary rates have been calculated using the average gross pay rates for full time workers. Figures are for the United Kingdom. Averages can hide higher earnings. With training and career development, higher salaries can be achieved. Source: Annual Survey of Hours and Earnings 2009, O.N.S., © Crown Copyright.

Local Picture for Hertfordshire

There are 503,402 employee jobs in Hertfordshire, 10,300 are in the Retail Motor Industry.

Annual Business Inquiry 2008 prepared by HCC. (It excludes members of the Armed Forces, domestic staff in private households, the self-employed, trainees on work related government training programmes who do not have a contract of employment, directors, partners and working proprietors not in receipt of a salary).

Useful subjects... Design and Technology, English, Maths, Media and Communication Studies, Physics





What 16 year olds did in 2009?

After finishing year 11 in 2009 the majority (89.8%) of young people in Hertfordshire stayed in full time education. Of these 3,742 chose a vocational course - 170 young people started one related to the Retail Motor Industry.

In Hertfordshire 482 young people from year 11 entered full time employment or work related training. 44 of these went into this area of work.

Youth Connexions Hertfordshire

What's possible...

Keep going, you don't know your limits unless you try. There are a number of learning opportunities where you can improve your earning potential. This does not always mean full time study, there are lots of different ways you can learn skills and gain qualifications. Universities and Colleges are creating more flexible, work based, foundation degrees and other qualifications. You could go on to...Motorsport, Motoring Journalism, Motor Engineering, Automotive Engineering or Performance Car Technology.

Find out more...

If you're thinking about this type of work - FIND OUT MORE!

Use your Youth Connexions area, visit your local Youth Connexions Centre or One Stop Shop, or the internet for information about jobs, qualifications, local training, further and higher education.

- **Careerscape** (information about careers, employment, education and lifestyle issues) – go to www.careerscape.co.uk. You will need a user name and password to access Careerscape. Schools/Colleges and Youth Connexions Hertfordshire One Stop Shops and Centres can create "User names and passwords". If you have any difficulty obtaining a user name and password please email your name, date of birth, and name of your School/College/One Stop Shop or Centre to infoyouthconnexions@hertscc.gov.uk
- **Job Profiles** – <https://nextstep.direct.gov.uk> – go to *Browse our Job Profiles (Want to be a ...? section)*
- **Working in Booklets** – case studies of people in a variety of jobs. Try your Youth Connexions area, or local One Stop Shop or Centre.

Please contact your Youth Connexions Personal Adviser for further information and advice.

- Freephone: **0800 389 3258**
- feedbackyouthconnexions@hertscc.gov.uk
- www.youthconnexions-hertfordshire.org

Tomorrow's work –

what we think will happen

- Motor vehicle technology will continue to advance and requires employees to update and improve their skills and knowledge. Training and education will become increasingly important in this industry.
- Demand for general IT user skills will increase. This reflects the increasing need for employees to be able to use computerised systems including diagnostic equipment, estimating and other software. The demand for electronic engineers will grow.
- Servicing and repair activity in the sector is reportedly showing some signs of a small decline.
- There are increasing numbers of lorries and buses on our roads. They all need maintenance and repair. There is a shortage of people interested in training to work on these types of vehicles - www.hertschoices.org.uk



Aimhigher...
Hertfordshire

